## Calabria Scouting – Public Notice Investments Attraction in the Tourism Sector in the Regional Territory

FAQ-1

NUMBER	QUESTION	ANSWER
1	Are expenses for the renovation of existing buildings already owned (or rented) and to be used as accommodation facilities (therefore not to be purchased and not to be built exnovo, also in accordance with the EU, national and regional "zero land consumption" guidelines and policies) included among eligible expenses b) Purchase or construction of buildings including building interventions (as per Article 3 of Presidential Decree No. 380 of June 6, 2001) up to an extent not exceeding 60 percent of the total eligible costs?	Yes, in accordance with the provisions of the public notice and relevant regulations.
2	Eligible expenses (in Ch. 3.3) in total must be no less than 1 million and they should not exceed 5 million. Are small businesses prevented to participate in the call for small investments?	Regardless of their size, businesses are eligible to participate within the minimum and maximum limits of eligible costs stipulated in the notice.
3	A company that already carries out tourism activities in another region has already purchased a disused tourism facility in Calabria; this company intends to submit Application under the Notice in question for the opening of an Operating Unit in Calabria whose investment program provides only for the Renovation of Buildings as well as the Purchase of the necessary Equipment and Furniture.  Given that the purchase of the facility took place a few months ago, can the company apply for the benefits in the Program referred to above or is the purchase that has already occurred considered as "the beginning of investment" and, therefore, ineligible?	The company is allowed to participate provided that the business unit is not already operating on the register of undertakings. Expenses incurred after the submission of the application will be considered eligible.
5	Having regard to the call and concerning the financial contribution to be made by the beneficiary, equal to 25 percent of eligible costs, either through the beneficiary's own resources or through external financing, can companies have recourse to the guarantee of Mediocredito Centrale for the financing?	No, they cannot, 25% must be contributed in a form free of any public support, in compliance with the notice.
6	1. As of 01.01.2022, must applicant companies already carry out the activities of the Ateco codes admitted, (i.e., possess the SCIA – Certified Declaration of Business Start-Up – or other authorizations) or may they have just reported them to the revenue agency or be recorded in the business register of the chamber of commerce but not exercise them?  2. If a company has already started the construction work of a building which will host a tourist accommodation facility, can the company participate in the notice, indicating among	1. As of 01.01.2022, companies must have already started and exercised an activity falling under the codes provided in the notice (data is indicated in the register of undertakings); 2. no, it is not possible.

	the expenses to be incurred only those necessary for the completion of the building and the outline of the entire production cycle?	
7	With reference to this Notice, is a company based in a region other than Calabria and with Local Unit in Calabria, that intends to expand its production capacity in the local unit in Calabria, eligible for the facilities.	Yes, in accordance with the provisions of the public notice.
8	With reference to the Calabria SCOUTING Notice, the announcement did not mention if - in order to participate - it is necessary to have an already active business or if there is a deadline to create it. What I meant is, if I own a property, can I participate in the call, developing a tourism facility?	Applicant companies must have already started and been engaged in an activity falling under one of the international/national classifications indicated in the notice.
9	I am the consultant of a company with registered office in Calabria that is already active in sectors identified by the Ateco codes admitted in the Notice in question. I would like you to confirm that my company could participate in the Notice by submitting an investment project involving the acquisition (from an unrelated third party) of an existing accommodation facility, for a subsequent expansion and redevelopment of the facility in the name of the company. In fact, for the beneficiary company this investment would entail, upon completion of the project, the creation of an additional local unit flanking those already registered at the CCIAA (Chamber of Commerce) before participating in the notice; this condition seems to meet the requirement in point 2.1.b) 2 of the notice. For all intents and purposes, then, the type of intervention (purchase of property and expansion/renovation) would seem to fall within both the list of eligible expenses and the definition of "initial investment" in the Community Guidelines on State Aid. My doubt is the following: if such intervention were allowed the notice, however, for this measure we would have a situation where the Region does not allow a Calabrian enterprise to participate in the notice to expand and improve a hotel that is already owned and active at least as a local business unit, while another Calabrian enterprise in the sector that acquires a third-party facility even though it is already operational can indeed participate (for the beneficiary, in fact, unlike the previous case, it would represent a new local unit of the sector in addition to those already registered in CCIAA, with primary Ateco code included among those allowed by the measure).	Companies listed in Article 2.1 of the notice and meeting all the conditions stipulated in the notice are eligible to participate.
10	CAN THE SHARE OF THE INVESTMENT FOR WHICH FINANCING IS REQUESTED, AND NOT COVERED BY THE FINANCIAL SUPPORT, BE COVERED BY A BANK LOAN WITH THE GUARANTEE OF THE CENTRAL FUND GRANTED THROUGH THE MEDIO CREDITO CENTRALE, PROVIDED THAT THE APPLICANT HAS NOT PROVIDED ABY CONTRIBUTION, AND TAKING INTO ACCOUNT THAT IN ANNEX 1 OF THE NOTICE IT IS SPECIFIED THAT THE EXTERNAL	SEE ANSWER IN NO. 5
	FINANCING MUST BE FREE OF ANY PUBLIC SUPPORT?	

11	I would like to kindly know if my sole proprietorship company, having Ateco code 90.02.09, and dealing with events and shows, falls among the companies admitted in the call "Attraction in the Tourism Sector in the Regional Territory ("CALABRIA SCOUTING")". Thanks	The ATECO Code 2007 90.02.09 is not included among those eligible for benefits and provided for in Article 2.1.1 of the Notice.
12	I would kindly ask you to send me the BURC (Notice in the Official Bulletin of the Region of Calabria) at your earliest convenience, since the submission of our application expires on the 30th of this month	The Public Notice was published in Burc (Notice in the Official Bulletin of the Region of Calabria) No. 201 of September 8th, 2022 (http://burc.regione.calabria.it)
13	With reference to the Notice, I would like to ask you whether a company whose Ateco code is 41.2 (construction of residential and nonresidential buildings) that is registered with the chamber of commerce and that is about to start new Ateco code 55 (accommodation services) for the construction of a residence in the municipality of Montepaone, can participate in the call as stated in point 2 B) 2 of this notice.	Applicant companies, must have already started and carry out an activity falling under one of the international/national classifications indicated in the notice. For the reasons above, the company cannot participate.
14	I am writing to ask for clarification regarding the public notice INVESTMENTS ATTRACTION IN THE TOURISM SECTOR IN THE REGIONAL TERRITORY ("CALABRIA SCOUTING"). Specifically, should the creation of a new activity (1.1.3 lett. a) be in connection with the Ateco code of the applicant company? (by way of example if my company falls under category 2.1 lett. C, as I have a catering business 56.10.11, can the new activity that needs to be developed fall in the category of accommodation business, such as a hotel or B&B, or does the new activity have to be a food and catering service business?)	Type C companies that carry out an activity with an ATECO code that falls among those indicated in the Notice, are admitted to participate in order to set up and open a new business unit that is additional to those already working in Calabria. The new business unit needs to have one of the ATECO 2007 codes indicated the Notice, not necessarily similar to that of the local unit that is already operating.
15	By accessing the platform to take part in the Notice called Calabria Scouting, under the section "Contribution and bank details" participants are asked to indicate a CONTRIBUTION. We would like to ask you what amount is required to be entered in this section.	The amount to be entered must correspond to the contribution amount determined in the form Annex 2.

16	Eligible expenses indicated in Section 3.3 letter C, include miscellaneous equipment and machinery that are individually identifiable and serving exclusively the production unit that is the subject of the subsidies.	Reference is made to the capital equipment that is strictly functional to carry out the activity (e.g., in your specific case, the furniture in the rooms falls under the equipment category). As specified in the
	Our company's main activity is a hotel business (ATECO code 55.1) therefore room furniture ad furnishings are considered equipment because they are functional to a hotel enterprise.	notice, movable assets must be individually identifiable and exclusively used for the local unit receiving the subsidies
	Our question is the following: - what is actually included among the miscellaneous equipment in item 3.3 letter C (is it possible to have a list)? - what assets can be considered individually identifiable mobile means and exclusively serving the production that is the subject of the subsidies?	
17	<ul> <li>1) I am a sole proprietor of a company operating under Ateco code 93.29.20, Management of Beach Facilities since June 2022. Does my company fall among the possible participants?</li> <li>2) The notice states "2. Total eligible expenses are not lower than € 1,000,000.00 and not higher than € 5,000,000.00." Do we then necessarily have to submit an application for minimum 1 Million?</li> </ul>	<ol> <li>The indicated Ateco code you are mentioning is not among eligible for funding.</li> <li>The minimum and maximum amounts are as indicated in Art. 3.3.2.</li> </ol>
18	We kindly ask you to provide further info about the two points listed below:	
	1. can applying companies already under Ateco codes 56 and working in the restaurant sector, as of 01.01.2022, participate in the call for the purchase of a real estate with the aim of developing a hotel business with a restaurant?	Indeed, they can participate and eligible expenses are those indicated in the notice
	2. Are all Ateco codes 56 admitted to participate in the Notice? As well as Ateco codes 55?	2. yes
	3. If a hotel company based in Calabria intends to take over a tourist accommodation business that is actually "operating" by acquiring its real estate (to be upgraded in view of the new needs) and establishing a second operating unit in the region, can it participate in the Notice?	3. see answer no. 14

19	With reference to the Notice in the Ref. line, we would like to ask the following question:  A company operating in Calabria and intends to take over a Calabria-based and long-discontinued agritourism, because of the death of the owner.  Can the investment aimed at the purchasing, renovation and furnishing of an accommodation facility with rural use D/10 for agritourism activities be eligible for the funding?	By analogy, please refer to answer no.14, eligible expenses are those indicated in the notice
20	It is not clear to me what is the maximum and minimum threshold that can be claimed. The notice quotes, "Total eligible expenses are not lower than €1,000,000.00 and not higher than €5,000,000.00," does this mean that applicant companies have to apply for a minimum of €1,000,000, or can they receive lower funding? Is the 60% share for small enterprises non-reimbursable? Do you foresee subsidized financing for the remaining share?	Minimum and maximum investment amounts are as indicated in Article 3.3.2. The maximum funding in relation to the size of the enterprise is outlined in Art. 3.4 of the notice.
21	Would it be possible for an enterprise working in the hotel business sector to acquire real estate in the same city where the company is domiciled for tax purposes and set up an Albergo Diffuso?  *Albergo diffuso = multi building hotel developed using buildings in historic Italian villages and town centers.	Unfortunately, there are insufficient elements, considering the conditions in the notice, to provide a coherent response to your question. Please refer to answer #9 above in this file for analogy.
22	I am the manager of a hotel based in South Tyrol, unfortunately without any VAT number, and I who would like to access funding to purchase of a hotel based in Tropea. What are the requirements to be met? Do you think there will be an extension of the deadline for the submission of the application?  Could the solution be to start a partnership with another company having VAT number and a related Ateco code (as indicated in the notice)?	Companies indicated in Article 2.1 of the notice and fulfilling all the conditions indicated in the notice are eligible to participate. Please, notice that applicant companies must have already started and carried out an activity falling under one of the international/national classifications indicated in the notice.